

(RKDR0001787  
)  
(C)2003D&B  
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001000553

030503  
DOE, JOHN A COMPANY INC  
COPYRIGHT 2003 DUN & BRADSTREET INC. - PROVIDED UNDER CONTRACT  
FOR THE EXCLUSIVE USE OF SUBSCRIBER 264-723153.

ATTN: CCC0000004

BUSINESS BACKGROUND REPORT

DOE, JOHN A COMPANY INC

DUNS: 00-000-0000

DATE PRINTED: May 20, 2003

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DOE, JOHN A CO

123 ANYSTREET ST  
ANYCITY ST. 12345  
Telephone: 000 123-0344  
location.

Year Started: 1890  
Control Year: 1956  
This is a Single

Sales \$12,000,000 (Estimate)

Employees Total: 45

Top Executive: JOHN C DOE, PRES

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INDUSTRY Line

of Business: TRUCK

BODIES & ASSOCIATED EQUIPMENT Primary

SIC: 3713

( TRUCK BODIES ASSOD EQP)

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BUSINESS	HISTORY -----
----- AND BUSINESS REGISTRATIONS SECRETARY OF STATE	----- CORPORATE REPORTED BY THE OR OTHER OFFICIAL SOURCE AS
OF 05/09/2003: BUSINESS	TYPE: PROFIT DATE

INCORPORATED: 05/25/1932 STATE OF INCORP: ANYSTATE

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BR

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(EOF) (RKDR0001416 )

(C) 2003D&B

Business  
started

1890 by the late JOHN C. DOE. Present control succeeded  
1956.

100% of capital stock is owned by the officers. JOHN A.  
DOE JR. born 1932. Graduated from St ANYCOLLEGE College,  
ANYCITY, ST in 1954. Served in the U S Army 1954-1956. Active  
here

since 1956.  
JOHN C DOE born 1933. Graduated from ANYCOLLEGE, ANYCITY,  
ST in

1954. Served in the U S Army 1954-1956. Active here since  
1956.

TIMOTHY KILEY. Work history unknown.

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OPERATIONS

10/15/02 Manufactures public utility truck bodies and related  
equipment

(100%).  
Terms are net 30 days. Has 150 account(s).  
Nonseasonal.

EMPLOYEES: 45 which includes officer(s).  
FACILITIES: Owns 40,000 sq. ft. in a one story brick  
building.

LOCATION: Industrial section on side street.

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CUSTOMER SERVICE

If you need any additional information or have any questions regarding  
this  
report, please call our Customer Service Center at 1-800-234-DUNS(3867).

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END OF DUN & BRADSTREET BUSINESS BACKGROUND REPORT

(EOR)

(RKGA0028734  
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(C)2006D&B  
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804735132

061209  
GORMAN MANUFACTURING COMPANY,  
COPYRIGHT 2006 DUN & BRADSTREET INC. - PROVIDED UNDER CONTRACT  
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ATTN: 0000000000

COMPREHENSIVE REPORT

DUNS: 00-000-0000  
GORMAN MANUFACTURING COMPANY,  
INC

FINANCIAL STRESS CLASS: 1  
CREDIT SCORE CLASS: 5

123 MAIN STREET  
AND BRANCH(ES) OR DIVISION(S)  
SAN FRANCISCO CA 94110  
TEL: 000 555-0000

KEY  
=====

LOWEST RISK		HIGHEST RISK		
1	2	3	4	5

SIC: 27 52  
LINE OF BUSINESS: COMMERCIAL PRINTING  
YEAR STARTED: 1985  
CONTROL DATE: 1985  
2006

DATE PRINTED: DEC 11

JANE DOE, PRES

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EXECUTIVE SUMMARY

- The Financial Stress Class of 1 for this company shows that firms with this classification had a failure rate of 1.2% (120 per 10,000), which is lower than the average of businesses in D&B's database.
- The Credit Score Class of 5 for this company shows that 61.9% of firms with this classification paid one or more bills severely delinquent, which is

- 3.08 times higher than the average of businesses in D&B's database.
- Subject company pays its bills an average 54 days beyond terms.
- Subject company's industry pays its bills an average 5 days beyond terms.
- Subject company pays its bills slower than the average for its industry.
- Financial information from a fiscal consolidated statement dated 12/31/05 is included.
- Sales for the fiscal year ending December 2005 are up by 4.7%.
- Net worth for the fiscal year ending December 2005 is up by 1.1%.
- Operations are profitable.
- UCC filing(s) are reported for this business.
- Financing is secured.
- Under present management control 21 years.
- Evidence of open Lien(s) in the D&B database.
- History is clear.

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CREDIT CAPACITY SUMMARY

D&B Rating:	3A4	Payment Activity	
		(based on 141 experiences):	
Sales (\$):	24,665,005	Average High Credit:	\$46,642
# of Employees		Highest Credit:	\$750,000
Total:	125	Total Highest Credits:	\$3,633,200
	(100 Here)		
As of 12/31/05	Worth:	\$3,602,233	
	Working Capital:	\$3,452,152	

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

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FINANCIAL STRESS SUMMARY

The Financial Stress Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganizing or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

Financial Stress Class:

1

(Highest Risk: 5; Lowest Risk: 1)

Incidence of Financial Stress Among  
Businesses with this Class: 1.20% (120 per  
10,000)

Incidence of Financial Stress: 2.60% (260 per  
10,000)  
- Average of businesses in D&B's database

Financial Stress National Percentile: 22  
(Highest Risk: 1; Lowest Risk: 100)

Financial Stress Score: 1320  
(Highest Risk: 1,001; Lowest Risk: 1,875)

The Financial Stress Score of this business is based on the following factors:

- 64% of trade dollars indicate slow payment(s) are present.
- Change in Net Worth suggests lower risk of financial stress.
- Payment information indicates negative payment comments.
- Payment experiences exist for this firm which are greater than 60 days past due.

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Incidence of Financial Stress shows the percentage of firms in a given Class that discontinued operations with loss to creditors. The average Incidence of Financial Stress is based on businesses in D&B's database and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Financial Stress Class, Percentile, Score and Incidence statistics are based on 2004.

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FINANCIAL STRESS NORMS

National  
Norms for Companies in the Same ...  
Percentile

- 50 - Region (PACIFIC)
- 52 - Industry: MANUFACTURING
- 99 - Employee Range (100-499)
- 52 - Years in Business Range (11-25)
- 22 - Subject Company

Key Comparisons

The subject company has a Financial Stress Percentile that shows:

- Higher risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

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CREDIT SCORE SUMMARY

The Credit Score Class predicts the likelihood of a firm paying in a severely delinquent manner (90+ Days Past Terms) over the next twelve months. It was calculated using statistically valid models and the most recent payment information in D&B's files.

Credit Score Class:	5
Incidence of Delinquent Payment Among Companies with this Class:	61.90%
Incidence of Delinquent Payment:	20.10%
- Average compared to businesses in D&B's database	
Percentile:	1

Credit Score:

199

The Credit Score of this business is based on the following factors:

- Payment information indicates negative payment comments.
- 64% of trade dollars indicate slow payment(s) are present.
- Payment experiences exist for this firm which are greater than 60 days past due.
- Business does not own facilities.

Notes:

- The Credit Score Class indicates that this firm shares some of the same business and payment characteristics of other companies with this classification. It does not mean the firm will necessarily experience delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 90 days past due or more by creditors. The calculation of this value is based on an inquiry weighted sample.
- The Delinquency Rate is the percentage of companies with this classification that were reported 90 days past due or more by creditors. The calculation of this value is based on an inquiry weighted sample.
- The Percentile ranks this firm relative to other businesses. For example, a firm in the 80th percentile has a lower risk of paying in a severely delinquent manner than 79% of all scorable companies in D&B's files.
- The Credit Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Credit Class, Percentile, Score and Incidence statistics are based on sample data from 2004.

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12 Mos						
	Ppt	100	-0-	-0-		6-
12 Mos						
12/02	Ppt	500	500	-0-	N30	1
Mo						
10/02	Ppt	1000	1000	-0-	N30	1
Mo						
(EOF) (RKAC0001758)						
)						
(C) 2003D&B						
09/02	Ppt	750	-0-	-0-		6-
12 Mos						
	(038)	1000	-0-	-0-		6-
12 Mos						
07/02	Ppt	500	-0-	-0-		2-
3 Mos						
06/02	Slow 15	100	-0-	-0-	N30	6-
12 Mos						

\* Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

\* Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

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FINANCE

10/15/02 On October 15, 2002, JOHN DOE, Exec V Pres, confirmed company name, address, principals, annual sales and operational information using Dun & Bradstreet's Internet-based update method (eUpdate) at www.dnb.com.

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PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

Upper	80	80	80	80	80	80	80
Median	76	76	77	76	76	77	77
Lower	67	68	69	69	69	70	70

Industry PAYDEX based on:                   KEY TO PAYDEX SCORES:  
SIC: 2752                                       80       Within terms  
642 Firms                                     76       6 Days Beyond Terms  
   30       90 Days Beyond Terms

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SUMMARY OF PAYMENT HABITS

Dollar Range Comparisons:

Suppliers That Extend Credit of...	Number of Experiences:	Total Amount	% of Dollars Within Terms
	#	\$	%
OVER \$100,000	7	1,750,000	3
\$50,000 - 99,999	11	720,000	50
\$15,000 - 49,999	15	455,000	43
\$ 5,000 - 14,999	17	120,000	17
\$ 1,000 - 4,999	14	30,500	54
Under 1,000	9	2,900	81

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PAYMENT ANALYSIS BY INDUSTRY

There are 141 payment experiences in D&B's file for the most recent 12 months, with 27 experiences reported during the last three month period.

Slow Slow	Total Recd	Dollar Amount	Highest Credit	Within Terms	Slow 1-30	Slow 31-60	Slow 61-90
61-90 91+	#	\$	\$	---	% of dollar		
Total in D&B's File	141	3,633,200	750,000				
Industry							
Business consulting	6	105,000	75,000	100	0	0	0
Whol auto parts	5	13,500	5,000	100	0	0	0

Whol industrial equip 35	4	15,500	10,000	0	24	41	0
Whol electrical equip 0	3	115,000	55,000	91	9	0	0
Mfg mattress/bdspring 7	3	52,500	40,000	0	10	0	83
Computer system desgn 0	3	42,500	30,000	18	82	0	0
Nonclassified 0	3	1,000	500	100	0	0	0
Ret misc merchandise 0	2	50,000	50,000	100	0	0	0
Misc business credit 0	2	47,500	45,000	100	0	0	0
Whol computers/softwr 50	2	80,000	40,000	50	0	0	0
Mfg blowers/fans 0	2	35,000	30,000	43	57	0	0
Whol electronic parts 0	2	20,100	20,000	0	100	0	0
Arrange cargo transpt 0	2	11,000	10,000	5	90	5	0
Trucking non-local 17	2	6,000	5,000	0	83	0	0
Mfg plastic sheet/flm 0	1	750,000	750,000	0	50	50	0
Lace/warp knit mill 0	1	500,000	500,000	0	100	0	0
Mfg misc plastic prdt 50	1	100,000	100,000	0	0	50	0
Mfg structural metal 0	1	100,000	100,000	50	0	50	0
Mfg semiconductors 0	1	100,000	100,000	0	0	100	0
Whol motor vehicles 50	1	100,000	100,000	0	0	50	0
Mfg plastics/resins 50	1	100,000	100,000	0	50	0	0
Mfg telephone equip 0	1	85,000	85,000	0	100	0	0
Whol metal 0	1	80,000	80,000	100	0	0	0
Mfg broadcastng equip 100	1	70,000	70,000	0	0	0	0
Whol general grocery 0	1	70,000	70,000	100	0	0	0
Petroleum refining 100	1	65,000	65,000	0	0	0	0
Mfg elect indus equip 50	1	60,000	60,000	0	0	0	50
Whol chemicals	1	60,000	60,000	50	50	0	0

0							
Facilities support	1	50,000	50,000	0	100	0	0
0							
Mfg sheet metalwork	1	30,000	30,000	0	0	100	0
0							
Gas w/other services	1	25,000	25,000	0	0	0	50
50							
Whol hardware	1	25,000	25,000	0	0	100	0
0							
Whol misc coml equip	1	25,000	25,000	0	50	0	0
50							
Mfg car parts	1	25,000	25,000	100	0	0	0
0							
Mfg fabricated rubber	1	10,000	10,000	0	0	50	50
0							
Sawmill/planing mill	1	10,000	10,000	0	0	100	0
0							
Whol appliances	1	10,000	10,000	0	50	0	0
50							
Help supply service	1	10,000	10,000	0	0	0	0
100							
Short-trm busn credit	1	5,000	5,000	50	0	0	50
0							
Whol refrig equip	1	5,000	5,000	0	100	0	0
0							
Whol drugs/sundries	1	5,000	5,000	0	50	0	0
50							
Mfg pumping equipment	1	2,500	2,500	0	50	0	0
50							
Mfg manifold forms	1	2,500	2,500	0	50	0	50
0							
Whol transport equip	1	2,500	2,500	0	0	0	0
100							
Animal specialty svcs	1	1,000	1,000	100	0	0	0
0							
Misc business service	1	250	250	100	0	0	0
0							
Misc coml printing	1	50	50	0	0	0	0
100							

OTHER PAYMENT CATEGORIES:

Cash Experiences	2	250	
Paying Record Unknown	7	102,500	
Unfavorable Comments	22	452,050	
Placed for Collection			
with D&B	0	0	
other	36	N/A	

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc.

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PUBLIC FILINGS SUMMARY

The following data includes both open and closed filings found in D&B's database on the subject company.

Record Type	#	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	4	12/14/2001
Suits	0	-
UCC's	3	04/18/2006

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PUBLIC FILINGS DETAIL

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

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\* \* \* LIEN(S) \* \* \*

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A lienholder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lienholder against a debtor may be indicative of such an occurrence.

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CASE NO.: IY5678  
TYPE: State Tax STATUS: Open  
FILED BY: State of Ca- Test Mtch Code (force DATE STATUS ATTAINED:  
12/14/2001 thru SO) DATE FILED:  
12/14/2001  
AGAINST: Gorman Manufacturing Company, Inc LATEST INFO RECEIVED:  
12/14/2001  
WHERE FILED: LOS ANGELES COUNTY RECORDER'S  
OFFICE, NORWALK, CA

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-----  
CASE NO.: IY1234  
AMOUNT: \$100 STATUS: Open  
TYPE: State Tax DATE STATUS ATTAINED:  
12/14/2001  
FILED BY: state of CA-test mtch code (forced DATE FILED:  
12/14/2001 thru SO) LATEST INFO RECEIVED:  
12/14/2001  
AGAINST: Gorman Manufacturing Company, Inc  
WHERE FILED: LOS ANGELES COUNTY RECORDER'S  
OFFICE, NORWALK, CA  
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CASE NO.: ian5678  
TYPE: State Tax STATUS: Open  
FILED BY: STATE OF CA-TEST MTCH CODE DATE STATUS ATTAINED:  
12/14/2001  
AGAINST: GORMAN MANUFACTURING COMPANY, INC DATE FILED:  
12/14/2001 and OTHERS LATEST INFO RECEIVED:  
12/14/2001  
WHERE FILED: LOS ANGELES COUNTY RECORDER'S  
OFFICE, NORWALK, CA  
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-----  
CASE NO.: IAN1234  
AMOUNT: \$100 STATUS: Open  
TYPE: State Tax DATE STATUS ATTAINED:  
12/14/2001  
FILED BY: State of CA-test match Code DATE FILED:  
12/14/2001  
AGAINST: Gorman Manufacturing Company, Inc LATEST INFO RECEIVED:  
12/14/2001  
WHERE FILED: LOS ANGELES COUNTY RECORDER'S  
OFFICE, NORWALK, CA  
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\* \* \* UCC FILING(S) \* \* \*  
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-----  
COLLATERAL: Leased Equipment  
FILING NO: 306-121640 DATE FILED:  
04/18/2006  
TYPE: Original LATEST INFO RECEIVED:  
05/12/2006  
SEC. PARTY: RAYMOND LEASING CORPORATION, FILED WITH: SECRETARY OF  
GREENE, NY STATE/UCC  
DIVISION,  
DEBTOR: GORMAN MANUFACTURING COMPANY, TN

INC

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-----  
COLLATERAL: Leased Equipment  
FILING NO: 009679812 DATE FILED:  
03/30/2005  
TYPE: Original LATEST INFO RECEIVED:  
04/07/2005  
SEC. PARTY: RAYMOND LEASING CORPORATION, FILED WITH: SECRETARY OF  
GREENE, NY STATE/UCC  
DIVISION,  
DEBTOR: GORMAN MANUFACTURING COMPANY, IL  
INC.  
and OTHERS

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-----  
COLLATERAL: Leased Unspecified  
FILING NO: 040077623160 DATE FILED:  
08/06/2004  
TYPE: Original LATEST INFO RECEIVED:  
08/24/2004  
SEC. PARTY: RAYMOND LEASING CORPORATION, FILED WITH: SECRETARY OF  
GREENE, NY STATE/UCC  
DIVISION,  
DEBTOR: GORMAN MANUFACTURING COMPANY, TX  
INC  
and OTHERS

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The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

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BUSINESS BACKGROUND

HISTORY

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CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF 11/24/2006:

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

BUSINESS TYPE: CORPORATION - DATE INCORPORATED:

01/03/1977

PROFIT

STATE OF INCORP:

CALIFORNIA

-----  
01/24/06

JANE DOE, PRES

JOHN J DOE, SEC-TREAS

DIRECTOR(S): THE OFFICER(S)

Business started 1985 by Jane Jones and John J Doe. 100%  
of capital stock is owned by officers.

JANE DOE born 1946. Graduated from the University of  
California, Los Angeles, CA, in June 1967 with a BS degree in

Business Management. 1967-85 general manager for Raymor Printing Co,  
San Francisco, CA. 1985 formed subject with John J Doe. 1985 to

present principal in Gorman Affiliate Ltd, San Francisco, CA.

JOHN J DOE born 1945. Graduated from Northwestern  
University,

Evanston, IL in June 1966. 1966-1985 was general manager for  
Raymor Printing Co, San Francisco, CA. 1985 formed subject with

Leslie Smith. 1985 to present principal in Gorman Affiliate Ltd, San  
Francisco, CA.

AFFILIATE: The following is related through common  
principals,

management and/or ownership. Gorman Affiliate Ltd, San  
Francisco, CA,

started 1985. Operates as commercial printer. Intercompany  
relations: None reported by management.

#### OPERATIONS

01/24/06 Operates as commercial printing specializing in  
advertising posters, catalogs, circulars and coupons. Posters and catalogs

are printed through the subsidiaries.

Terms are net 30 days. Has 250 account(s). Sells to  
commercial concerns. Territory : United States.

Nonseasonal.

EMPLOYEES: 125 which includes officer(s). 100 employed  
here.

FACILITIES: Occupies premises in a one story cinder block  
building.

LOCATION: Central business section on well traveled  
street.



BRANCHES: Subject maintains a branch at 1073 Boyden Road,  
Los Angeles, CA.

SUBSIDIARIES: This business has 2 subsidiaries listed below.

The extent of ownership where known, is shown in parenthesis following company name:

Gorman Poster Printing Inc, San Francisco, CA (100%)  
chartered

2003. Operates as a poster printing company.

Gorman Catalog Printing Inc, San Francisco, CA (100%)  
chartered

2003. Operates as a catalog printing company.

#### OTHER CORPORATE DETAILS

CORPORATE STATUS: SUSPENDED

CORPORATE AGENT: JIM L JAMES, 123 E MAIN, WOODS, CA

STATE ID NO: C0806110

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#### BANKING RELATIONSHIPS REPORTED

(01/06) Balances average in a medium 6 figure amount. At  
Dec 31 2005, a low 7 figure amount was outstanding under short-term  
lines of credit which are secured by accounts receivable and inventory.

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#### FINANCIAL SUMMARY

#### KEY BUSINESS RATIOS

Based on a Financial Statement Dated December 31, 2005

(Industry Norms Based on 15 Establishments)

Utilization (%)	Profitability		Short-Term		Efficiency		
	Return on Sales	Return on Net Worth	Curr Ratio	Quick Ratio	Assets/ Sales	Sales/ Net working Capital	Total Net
	%				(%)		

Firm 232.7	0.4	2.5	1.5	0.6	49.3	7.1	
Industry 173.3 Median	3.2	17.1	1.2	1.0	57.8	21.7	
Industry Quartile	4	4	2	3	1	3	3

FINANCIAL INFORMATION

01/24/06 Fiscal		Fiscal	Fiscal	
Consolidated		Consolidated	Consolidated	
2005		Dec 31 2003	Dec 31 2004	Dec 31
Curr Assets	9,795,692	7,723,160	9,354,374	
Curr Liabs	6,343,540	5,748,717	6,524,027	
Current Ratio	1.54	1.34	1.43	
Working Capital	3,452,152	1,974,443	2,830,347	
Other Assets	2,355,579	2,654,953	2,419,042	
Worth	3,652,233	3,486,291	3,562,160	
Sales	24,665,005	24,235,532	23,554,189	
Long Term Liab	2,155,498	1,143,105	1,687,229	
Net Profit (Loss)	90,073	39,095	25,869	
Fiscal Consolidated statement dated DEC 31 2005:				
Cash	3,798,477	\$ 770,562	Accts Pay	\$
Accts Rec	1,015,249	3,279,556	Bank Loans	
Inventory	744,269	2,645,002	Notes Pay	
Other Curr Assets	785,545	3,100,572	Other Curr Liabs	
	-----			-----
Curr Assets	6,343,540	9,795,692	Curr Liabs	
Fixt & Equip		1,765,229	L.T. Liab-Other	

Sample Report

Evaluate your medium-to-high risk decisions by providing financial information.

Dun & Bradstreet Information Report

(RKAC0001761  
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264-723153L. ATTN:

CCC0000004 \*IN

DATE* DUNS:	00-100-0553	DATE	PRINTED
SUMMARY DOE, JOHN A COMPANY	INC MAY 20		2003 RATING
1R2 DOE, JOHN A			
	CO MFG TRUCK BODIES	&	STARTED
1956 123 ANYSTREET	ASSOCIATED		SALES E
\$12,000,000			
ANYCITY ST 12345	EQUIPMENT	EMPLOYS	45
TEL: 000 123-0344	SIC NO.	HISTORY	CLEAR
	37 13		

CHIEF EXECUTIVE: JOHN C DOE, PRES

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\* \* \* CUSTOMER SERVICE \* \* \*

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If you have questions about this report, please call our Customer Resource

(RKAC0001761  
)  
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CONTRACT FOR THE EXCLUSIVE USE OF SUBSCRIBER

264-723153L. ATTN:

CCC0000004 \*IN

DATE* DUNS:	00-100-0553	DATE	PRINTED
SUMMARY DOE, JOHN A COMPANY	INC	MAY 20	2003 RATING
1R2 DOE, JOHN A			
	CO MFG TRUCK BODIES	&	STARTED
1956 123 ANYSTREET	ASSOCIATED		SALES E
\$12,000,000			
ANYCITY ST 12345	EQUIPMENT	EMPLOYS	45
TEL: 000 123-0344	SIC NO.	HISTORY	CLEAR
	37 13		

CHIEF EXECUTIVE: JOHN C DOE, PRES

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\* \* \* CUSTOMER SERVICE \* \* \*

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If you have questions about this report, please call our Customer  
Resource  
Center at 1-800-234-3867 from anywhere within the U.S. If you are  
outside the  
U.S., contact your local D&B office.

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Additional D&B products, monitoring services and specialized

investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. or visit our website at www.dnb.com.

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\* \* \* SUMMARY ANALYSIS \* \* \*

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(EOF) (RKAC0001793  
)

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The Summary Analysis section reflects information in D&B's file as of May 19, 2003.

RATING SUMMARY . . . .

The "1R" portion of the Rating (the Rating Classification) indicates business size of 10 or more employees for this company. The "2" on the right (Composite Credit Appraisal) indicates an overall "good" credit appraisal. This credit appraisal was assigned because the payment information in D&B's file indicates the majority of this company's obligations are retired satisfactorily and this company's number of years in business.

Below is an overview of the company's D&B Rating(s) since 01/01/91:

RATING	DATE APPLIED
-----	-----
1R2	11/08/95
--	09/24/92
*1R2	01/01/91

\* Prior to June 26, 1995 "1R/2R" Ratings were based on an estimated financial statement provided by management.

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\* \* \* PAYMENT SUMMARY \* \* \*

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The Payment Summary section reflects payment information in D&B's file as of the date of this report.

The PAYDEX for this company is 76.

This PAYDEX score indicates that payments to suppliers average 6 days beyond terms, weighted by dollar amounts. When dollar amounts are not considered, approximately 88% of the company's payments are within terms.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

(EOF) (RKAC0001752

)

(C) 2003D&B

		TOTAL	LARGEST	%	DAYS	
SLOW		TOTAL	HIGH	W/IN	<31	31-60
61-90	91+	RCV'D	CREDIT	TERMS		
----	----	-----	-----	-----	----	-----
----	----	#	\$	\$	%	%
----	----					

Total in D&B's file

40 43,100 7,500

Top 10 Industries:

1	Trucking non-local	6	5,350	2,500	86	14	-
-	-	-	-	-	-	-	-
2	Whol industrial equip	4	9,750	7,500	62	38	-
-	-	-	-	-	-	-	-
3	Nonclassified	3	3,250	2,500	62	38	-
-	-	-	-	-	-	-	-
4	Whol industrial suppl	2	1,100	1,000	95	-	5
-	-	-	-	-	-	-	-
5	Whol electrical equip	2	1,050	1,000	100	-	-
-	-	-	-	-	-	-	-
6	Mfg fluid power pumps	1	7,500	7,500	100	-	-
-	-	-	-	-	-	-	-
7	Mfg cordage/twine	1	2,500	2,500	100	-	-
-	-	-	-	-	-	-	-
8	Mfg power transformer	1	2,500	2,500	100	-	-
-	-	-	-	-	-	-	-
9	Mfg relays/controls	1	2,500	2,500	100	-	-
-	-	-	-	-	-	-	-
10	Mfg paint/allied prdt	1	1,000	1,000	100	-	-
-	-	-	-	-	-	-	-
11	OTHER INDUSTRIES	16	5,550	1,000	94	4	-
-	2	-	-	-	-	-	-

Other Payment Categories:

Cash experiences	0	0	0
Payment record unknown	2	1,050	1,000
Unfavorable comments	0	0	0
Placed for collection			
with D&B	0	0	
other	0	N/A	

The highest "Now Owes" on file is \$5,000

The highest "Past Due" on file is \$5,000

(EOF) (RKAC0001760

)

(C)2003D&B

D&B receives nearly 400 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received.

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PAYMENTS (Amounts may be rounded to nearest figure in prescribed ranges)

Antic - Anticipated (Payments received prior to date of invoice)  
 Disc - Discounted (Payments received within trade discount period)  
 Ppt - Prompt (Payments received within terms granted)

REPORTED LAST SALE	PAYING RECORD	HIGH CREDIT	NOW OWES	PAST DUE	SELLING TERMS	
05/03 5 Mos	Ppt	2500	-0-	-0-	N30	4-
04/03 Mo	Ppt	7500	2500	-0-		1
Mo	Ppt	2500	100	100		1
3 Mos	Ppt	2500	-0-	-0-		2-
Mo	Ppt	2500	2500	-0-		1
Mo	Ppt	1000	100	-0-	N30	1
3 Mos	Ppt	1000	-0-	-0-	N30	2-
Mo	Ppt	1000	-0-	-0-		1

3 Mos	Ppt	750	100	-0-		2-
	Ppt	750	250	-0-		
12 Mos	Ppt	500	-0-	-0-		6-
Mo	Ppt	500	500	-0-	N30	1
3 Mos	Ppt	250	-0-	-0-		2-
12 Mos	Ppt	250	-0-	-0-	N30	6-
(EOF) (RKAC0001725)						
)						
(C) 2003D&B						
3 Mos	Ppt	250	-0-	-0-		2-
5 Mos	Ppt	50	-0-	-0-	N30	4-
Mo	Ppt	50	-0-	-0-		1
Mo	Ppt-Slow 30	7500	5000	5000	N30	1
3 Mos	Ppt-Slow 60	100	100	100		2-
12 Mos	Slow 240	100	100	100		6-
03/03	Disc-Ppt	750	750	-0-		1
Mo	Ppt	1000	-0-	-0-		6-
12 Mos	Ppt	500	500	-0-		1
Mo	Ppt	250	-0-	-0-		1
Mo	Ppt	250	-0-	-0-		2-
3 Mos	Ppt	100	-0-	-0-		6-
12 Mos	Ppt	100	-0-	-0-		4-
5 Mos	Ppt-Slow 5	250	-0-	-0-	N30	1
Mo	(029)	50	-0-	-0-	N30	6-
12 Mos	Ppt	1000	1000	-0-	N30	1
Mo	Ppt-Slow 30	2500	2500	250	N30	1
Mo	Slow 30	750	-0-	-0-		2-
3 Mos	Ppt	100	-0-	-0-		6-
01/03						



12 Mos						
	Ppt	100	-0-	-0-		6-
12 Mos						
12/02	Ppt	500	500	-0-	N30	1
Mo						
10/02	Ppt	1000	1000	-0-	N30	1
Mo						
(EOF) (RKAC0001758						
)						
(C) 2003D&B						
09/02	Ppt	750	-0-	-0-		6-
12 Mos						
	(038)	1000	-0-	-0-		6-
12 Mos						
07/02	Ppt	500	-0-	-0-		2-
3 Mos						
06/02	Slow 15	100	-0-	-0-	N30	6-
12 Mos						

\* Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

\* Each experience shown represents a separate account reported by a supplier. Updated trade experiences replace those previously reported.

=====

FINANCE

10/15/02 On October 15, 2002, JOHN DOE, Exec V Pres, confirmed company name, address, principals, annual sales and operational information using Dun & Bradstreet's Internet-based update method (eUpdate) at www.dnb.com.

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PUBLIC FILINGS

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

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\* \* \* UCC FILING(S) \* \* \*  
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COLLATERAL: All Negotiable instruments and proceeds - All Accounts  
receivable  
and proceeds - All Inventory and proceeds - All Account(s)  
and  
proceeds - and OTHERS

(EOF) (RKAC0001791

)

(C)2003D&B

FILING NO: 98545320

DATE FILED:

04/24/1998

TYPE: Original

LATEST INFO RECEIVED:

05/12/1998

SEC. PARTY: ANY BANK AND TRUST COMPANY, FILED WITH: SECRETARY OF THE  
ANYCITY, ST

COMMONWEALTH/UCC

DEBTOR: JOHN A. DOE COMPANY

DIVISION, ST

-----  
FILING NO: 200216555350

DATE FILED:

11/27/2002

TYPE: Continuation

LATEST INFO RECEIVED:

12/04/2002

SEC. PARTY: ANY BANK AND TRUST COMPANY, ORIG. UCC FILED: 04/24/1998  
ANYCITY, ST ORIG. FILING NO: 98545320

DEBTOR: JOHN A. DOE COMPANY

FILED WITH: SECRETARY OF TH  
COMMONWEALTH,

ST

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The public record items contained in this report may have been  
paid, terminated, vacated or released prior to the date this  
report was printed.

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HISTORY 10/15/02

JOHN C DOE, PRES JOHN DOE

JR, V PRES JOHN

DOE, V PRES

DIRECTOR(S) :

THE OFFICER(S) -----

----- \* \* \* CORPORATE AND BUSINESS

REGISTRATIONS

\* \* \* REPORTED BY THE  
SECRETARY OF STATE OR OTHER OFFICIAL SOURCE

AS

OF

05/09/2003

-----  
(EOF) (RKAC0001752 ) (C)2003D&B REGISTERED NAME: JOHN

A. DOE COMPANY CORPORATION TYPE: PROFIT  
FILING DATE: 05/25/1932 REGISTRATION

ID #: 041505600 STATE OF  
ORGANIZATION (INCORPORATION): MASSACHUSETTS DATE OF  
ORGANIZATION

(INCORPORATION) :

05/25/1932 STATUS: ACTIVE WHERE FILED: SECRETARY OF  
THE COMMONWEALTH/CORPORATIONS

DIVISION, BOSTON, MA PRINCIPALS: JOHN C. DOE, CLERK, ANYSTREET  
WAY,,  
ANYCITY, ST JOHN C. DOE, PRESIDENT, ANYSTREET WAY,,  
ANYCITY,  
ST JOHN C. DOE, TREASURER, ANYSTREET WAY,, ANYCITY,  
ST

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On November 12, 2001 corporate details are unavailable.  
Business started 1890 by the late JOHN A. DOE. Present  
control  
succeeded 1956. 100% of capital stock is owned by the  
officers.

JOHN A. DOE born 1932. Graduated from ANYCOLLEGE College,  
ANYCITY, ST in 1954. Served in the U S Army 1954-1956. Active  
here  
since 1956.

JOHN C DOE born 1933. Graduated from ANYCOLLEGE, ANYCITY,  
ST in  
1954. Served in the U S Army 1954-1956. Active here since  
1956.

JOHN DOE. Work history unknown.

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OPERATION

10/15/02

Manufactures public utility truck bodies and related

(RKAT0001768  
)  
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001000553  
030503 DOE, JOHN A COMPANY  
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(RKAT0001768  
)  
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CONTRACT FOR THE EXCLUSIVE USE OF SUBSCRIBER

264-723153. ATTN:

CCC0000004 BUSINESS SUMMARY DATE PRINTED: May 20,

2003 D-U-N-S: 00-000-0000 SIC 37 13 MFG TRUCK BODIES  
ASSOD  
EQP DOE, JOHN A COMPANY  
INC DOE, JOHN A

CO SALES: (\$)  
12,000,000 HISTORY:  
CLEAR CONTROL DATE:  
1956 YEAR STARTED:  
1890 EMPLOYS:

45 123 ANYSTREET  
ANYCITY, ST 12345 JOHN C DOE, PRES  
TEL: 000 123-0344

PAYDEX - Based on most recent 12 mos. trade 76 = 6 Days Beyond Terms  
PAYDEX - Based on most recent 90 Days trade 75 = 8 Days Beyond Terms  
Payments Within Terms (not dollar weighted) 88%

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PAYMENT TRENDS

PAYDEX scores below are based on dollar weighted trade in most recent 12 mos.

	PRIOR 4 QTRS				CURRENT 12 MONTHS											
'03	'01	'01	'01	'02	'02	'02	'02	'02	'02	'02	'02	'02	'03	'03	'03	'03
	JUN	SEP	DEC	MAR	JUN	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY

Firm 78 78 77 77 74 75 75 74 76 76 77 77 79 79 79  
76

Industry  
Quartiles

Upper	76	76	76	76	77	77	77	77
Median	70	70	70	70	71	71	71	71
Lower	64	64	64	64	64	64	65	65

Industry PAYDEX based on:  
(EOF) (RKAT0001789  
)

KEY TO PAYDEX SCORES:

(C)2003D&B  
SIC: 371X  
780 Firms

79 = 2 Days Beyond Terms  
70 = 15 Days Beyond Terms  
64 = 19 Days Beyond Terms

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PUBLIC FILINGS SUMMARY

Currently, there are no open suits, liens or judgments in D&B's Public Records database:

Suit(s)	0	Lien(s)	0	Judgment(s)	0
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SUMMARY OF PAYMENT HABITS

DOLLAR RANGE COMPARISONS

SUPPLIERS THAT AMOUNTS EXTEND CREDIT OF... TERMS	NUMBER OF EXPERIENCES	TOTAL DOLLAR AMOUNT	% OF DOLLAR PAID WITHIN
	#	\$	%
OVER \$100,000	0	0	0
\$50,000 - 99,999	0	0	0
\$15,000 - 49,999	0	0	0
\$ 5,000 - 14,999	2	15,000	75
\$ 1,000 - 4,999	11	18,500	93
Under \$1,000	25	8,550	87

PAYMENT ANALYSIS BY INDUSTRY

There are 40 payment experiences in D&B's file for the most recent 12 months with 32 experiences reported during the last three month period.

SLOW	TOTAL	DOLLAR	HIGHEST	WITHIN	SLOW	SLOW	SLOW
90 91+	REC'D	AMOUNT	CREDIT	TERMS	1-30	31-60	61-
amount-----	#	\$	\$	-----%	of dollar		
Total in D&B's File	40	43,100	7,500				
INDUSTRY							
Trucking non-local 0 (EOF) (RKAT0001771 ) (C)2003D&B	6	5,350	2,500	86	14	0	0
Whol industrial equip 0	4	9,750	7,500	62	38	0	0
Nonclassified 0	3	3,250	2,500	62	38	0	0
Whol electrical equip 0	2	1,050	1,000	100	0	0	0
Whol industrial suppl 0	2	1,100	1,000	95	0	5	0
Short-trm busn credit 0	2	800	750	100	0	0	0
Mfg fluid power pumps 0	1	7,500	7,500	100	0	0	0
Mfg relays/controls 0	1	2,500	2,500	100	0	0	0
Mfg cordage/twine 0	1	2,500	2,500	100	0	0	0
Mfg power transformer 0	1	2,500	2,500	100	0	0	0
Mfg comrcl light fixt 0	1	1,000	1,000	100	0	0	0
Mfg paint/allied prdt 0	1	1,000	1,000	100	0	0	0
Whol hardware 0	1	750	750	100	0	0	0
Mfg cleaning products 0	1	500	500	100	0	0	0
Mfg plastic foam prdt 0	1	500	500	100	0	0	0
Mfg car bodies 0	1	500	500	100	0	0	0
Whol service paper 0	1	250	250	100	0	0	0
Pulp mill 0	1	250	250	100	0	0	0

Whol office supplies 0	1	250	250	100	0	0	0
Auto glass shop 0	1	250	250	50	50	0	0
Mfg industrial gases 100	1	100	100	0	0	0	0
Whol nondurable goods 0	1	100	100	100	0	0	0
Whol durable goods 0 (EOF) (RKAT0001091 ) (C)2003D&B	1	100	100	100	0	0	0
Telephone communicatns 0	1	100	100	100	0	0	0
Whol appliances 0	1	100	100	0	100	0	0

OTHER PAYMENT CATEGORIES:

Cash Experiences	0	0	0
Paying Record Unknown	2	1,050	1,000
Unfavorable Comments	0	0	0
Placed For Collection:			
with D&B	0	0	
other	0	N/A	

Highest Now Owing	\$5,000	Based on all trade
Highest Past Due	\$5,000	Based on all trade
Average High Credit	\$1,106	Based on industry trade

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc.

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CUSTOMER SERVICE

If you need any additional information, would like a credit consultation, or have any questions, please call our Customer Service Center at (800) 234-3867 from anywhere within the U.S. From outside the U.S., please call your local D&B office.

(EOR)



(RKAD0001764  
)  
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030503 DOE, JOHN A COMPANY  
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264-723153L. ATTN:

CCC0000004 \*IN

DATE* DUNS:	00-100-0553	DATE	PRINTED
SUMMARY DOE, JOHN A COMPANY	INC MAY 20		2003 RATING
1R2 DOE, JOHN A			
	CO MFG TRUCK BODIES	&	STARTED
1956 123 ANYSTREET	ASSOCIATED		SALES E
\$12,000,000			
ANYCITY ST 12345	EQUIPMENT	EMPLOYS	45
TEL: 000 123-0344	SIC NO.	HISTORY	CLEAR
	37 13		

CHIEF EXECUTIVE: JOHN C DOE, PRES

=====  
=====

\* \* \* CUSTOMER SERVICE \* \* \*

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If you have questions about this report, please call our Customer Resource Center at 1-800-234-3867 from anywhere within the U.S. If you are outside the U.S., contact your local D&B office.

\*\*\* Additional Decision Support Available \*\*\*

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PAYMENT SUMMARY		PAYMENT MANNER:		PROMPT	
DATE RANGE:	06/02 05/03	HI CREDIT:	7500	AVG HI CREDIT:	1077
(EOF) (RKAD0001762)					
)					
(C)2003D&B					
	ANTIC/DISC	PROMPT	SLOW TO 30	SLOW 31 TO 60	SLOW 61+
TOTAL					
ALL SOURCES:	0.5	32.5	3.5	0.5	1.0
38					
PAST 3 MOS:	0.5	26.5	2.5	0.5	1.0
31					
HIGHEST CR:	750	7500	7500	100	100
COD, CIA, COS, CASH OUR REQUEST:			0	CASH OWN OPTION:	0
PAY MANNER NOT SPECIFIED:			2	PLACED FOR COLLECTION:	0

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PUBLIC FILINGS

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\* \* \* UCC FILING(S) \* \* \*

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COLLATERAL: All Negotiable instruments and proceeds - All Accounts receivable and proceeds - All Inventory and proceeds - All Account(s) and proceeds - and OTHERS

FILING NO:	98545320	DATE FILED:	
04/24/1998			
TYPE:	Original	LATEST INFO RECEIVED:	
05/12/1998			

SEC. PARTY: ANY BANK AND TRUST COMPANY, FILED WITH: SECRETARY OF THE  
ANYCITY, ST  
COMMONWEALTH/UCC  
DEBTOR: JOHN A. DOE COMPANY DIVISION, ST

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-----  
FILING NO: 200216555350  
11/27/2002

DATE FILED:

TYPE: Continuation  
12/04/2002

LATEST INFO RECEIVED:

(EOF) (RKAD0000639

)

(C)2003D&B

SEC. PARTY: ANY BANK AND TRUST COMPANY,  
ANYCITY, ST

ORIG. UCC FILED: 04/24/1998

ORIG. FILING NO: 98545320

DEBTOR: JOHN A. DOE COMPANY

FILED WITH: SECRETARY OF TH  
COMMONWEALTH,

ST

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report was printed.

SUMMARY DISPLAY COMPLETE

(EOR)